



# Navigating the e-invoicing landscape

Get ready for the wave of compliance in e-invoicing while enjoying automation!

Accelerate! 23 September 2025

The SOVOS logo is displayed in white, bold, sans-serif capital letters. It is positioned over a circular inset image that shows a group of people in a professional setting, with a woman in the foreground smiling. The background of the entire slide is dark blue with a grid of small white dots in the top right corner and a large, semi-transparent blue circle behind the SOVOS logo.

# Let's introduce



**Johan Stockman**

Head of Routty |  
Development & Strategy

[johan.stockman@dynatos.com](mailto:johan.stockman@dynatos.com)

As Head of Routty, I lead its vision and innovation, translating customer needs into strategic advancements and partnerships that ensure lasting value and success.



**Marco van der Veer**

Director of Tax Technology at Sovos

As Director of Tax Technology, Marco van der Veer drives digital transformation and compliance, helping organisations modernise tax operations with scalable solutions that deliver lasting value.

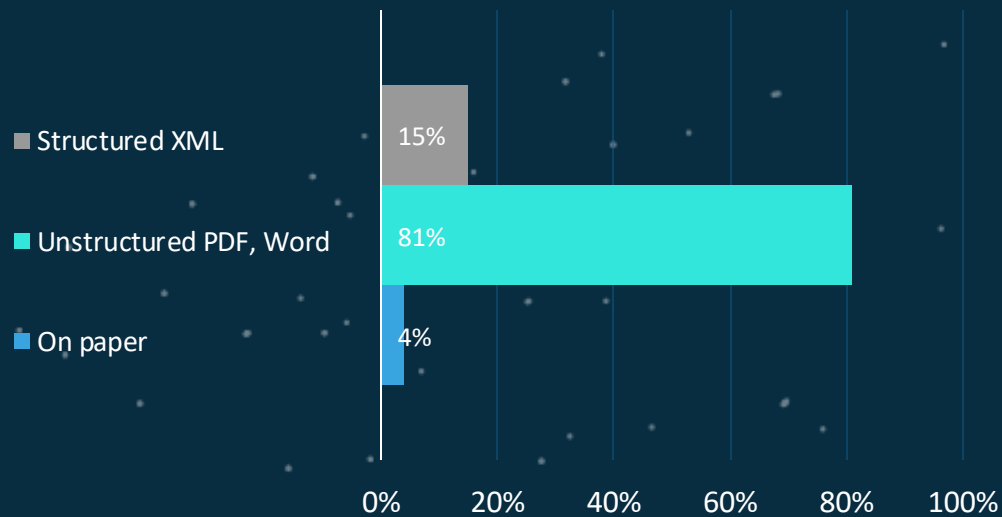


# B2B Invoicing in Belgium in 2025

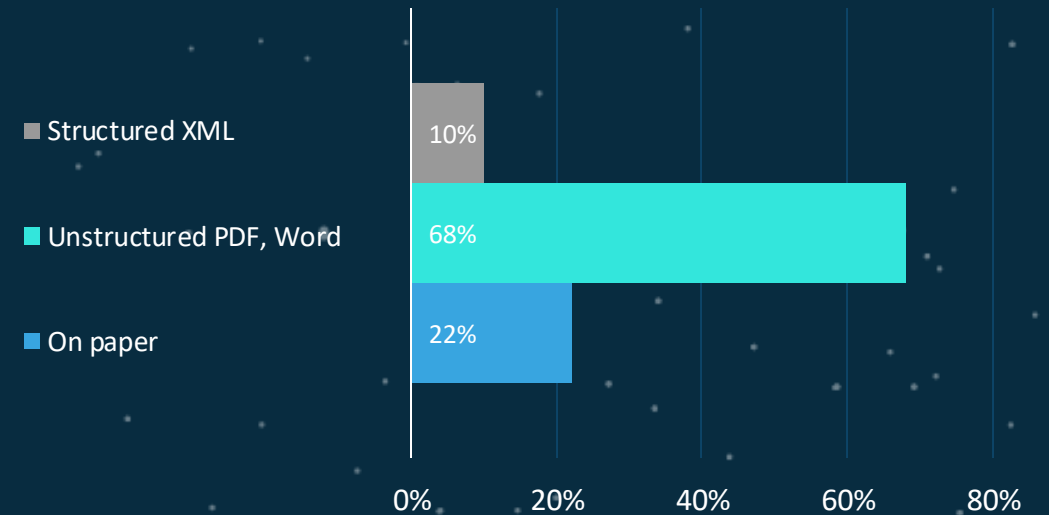
More than **230 invoicing tools** in use

Large majority still using PDFs or mails to deliver the invoices

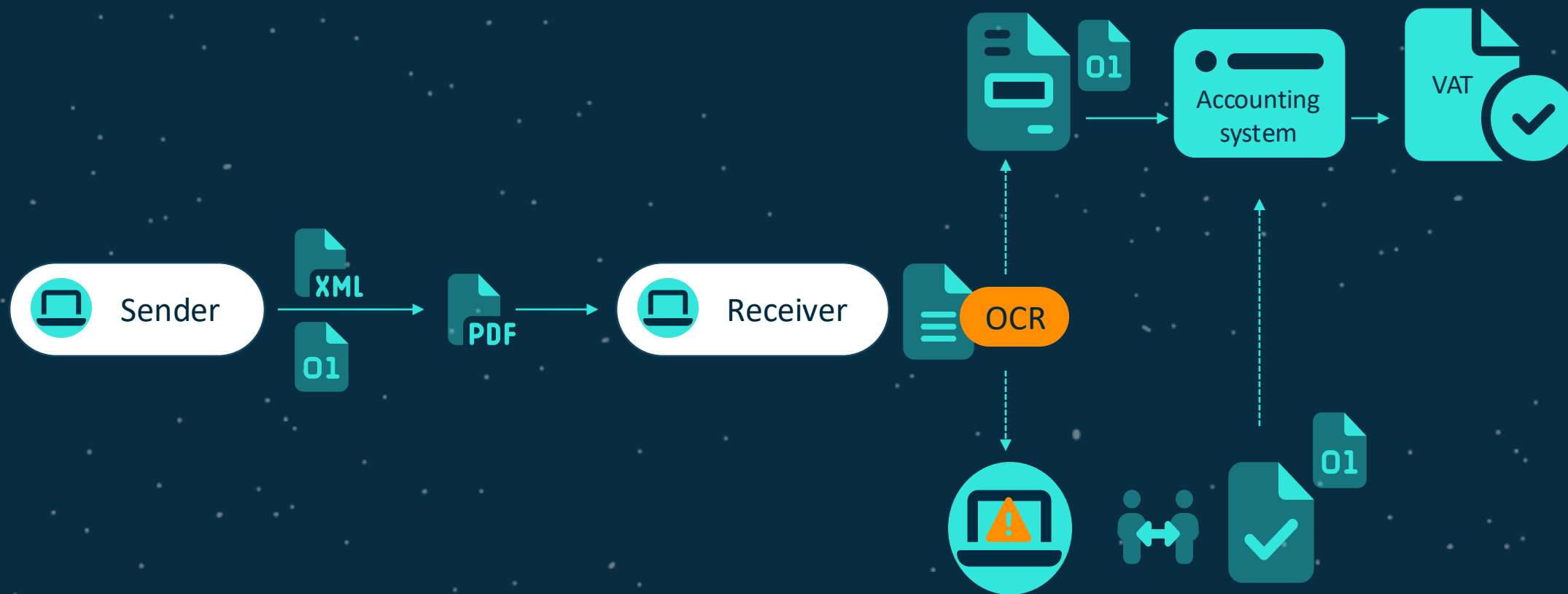
## Transmitted invoices



## Received invoices



# PDF is an inefficient way of Digitalisation

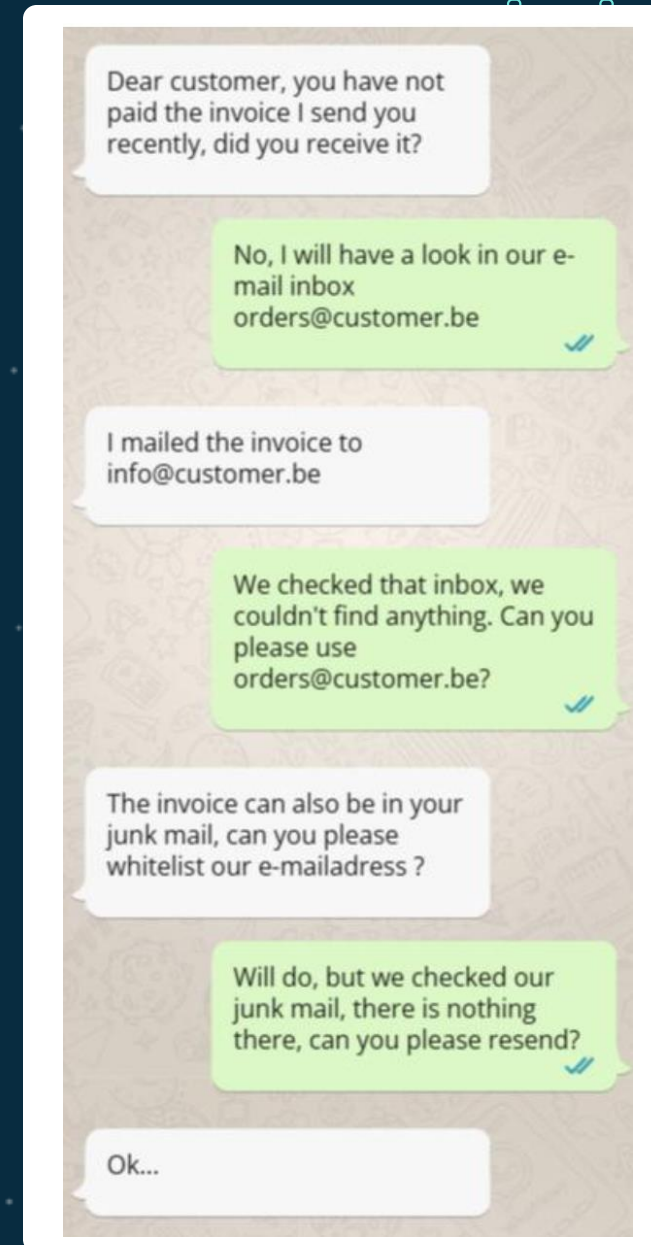


# Why not e-mail?

Several vulnerabilities exist within email systems

- ✓ Phishing
- ✓ Spoofing
- ✓ Man-in-the-middle attacks
- ✓ Weak Authentication
- ✓ Hacking

→ flexible, but vulnerable and inefficient





**If e-invoicing is so  
beneficial,  
why are we still at only  
15% of structured  
invoicing?**

**Fragmentation  
Interoperability  
Standardisation**



**Does the government  
need to intervene in  
how companies  
exchange information?**

# The view from the Belgian Tax Authorities

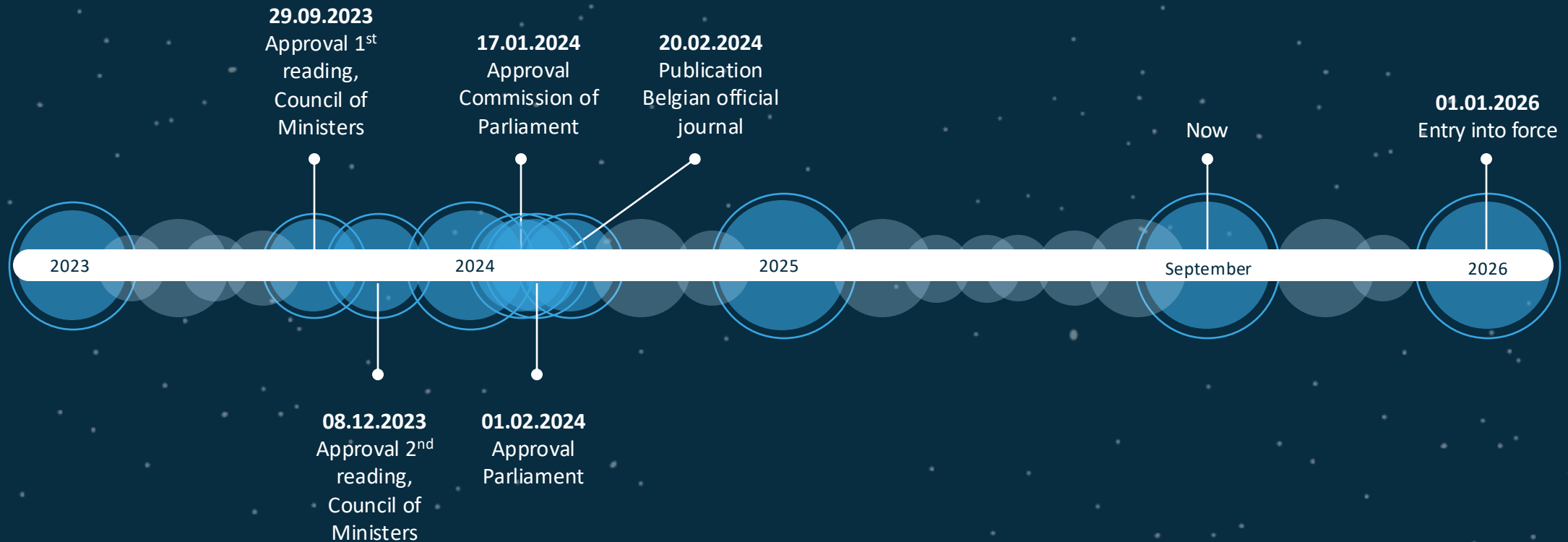
## Bilateral agreements don't work

- ✓ You need a government to create the conditions in which the market can operate properly.
- ✓ Without rules, there is only one rule: the rule of the most powerful.
- ✓ What we have today has proven ineffective, with emails remaining the primary transmission channel.
- ✓ Preference should be given to open international standards instead of closed networks and ecosystems.
- ✓ Belgium has chosen as the **Peppol Network** for domestic transactions.

# The road towards the Belgian mandate

## Overview of the legislative process

Law of February 6, 2024, amending the VAT Code and ITC92 regarding the introduction of the obligation for electronic invoicing.





# Belgium's e-invoicing mandate 01.2026

Future e-invoice obligation



**01.01.2026**



**Domestic B2B**



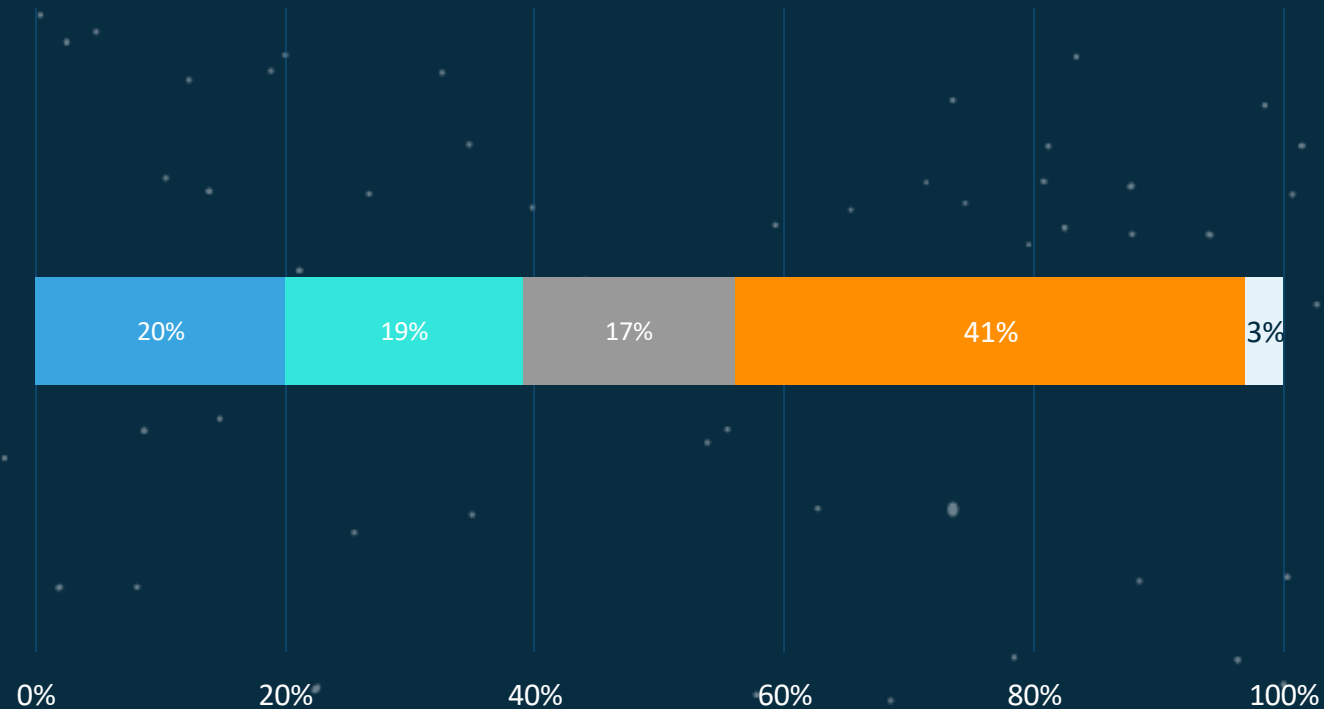
**1.200.000**

99,5% of total

And ...

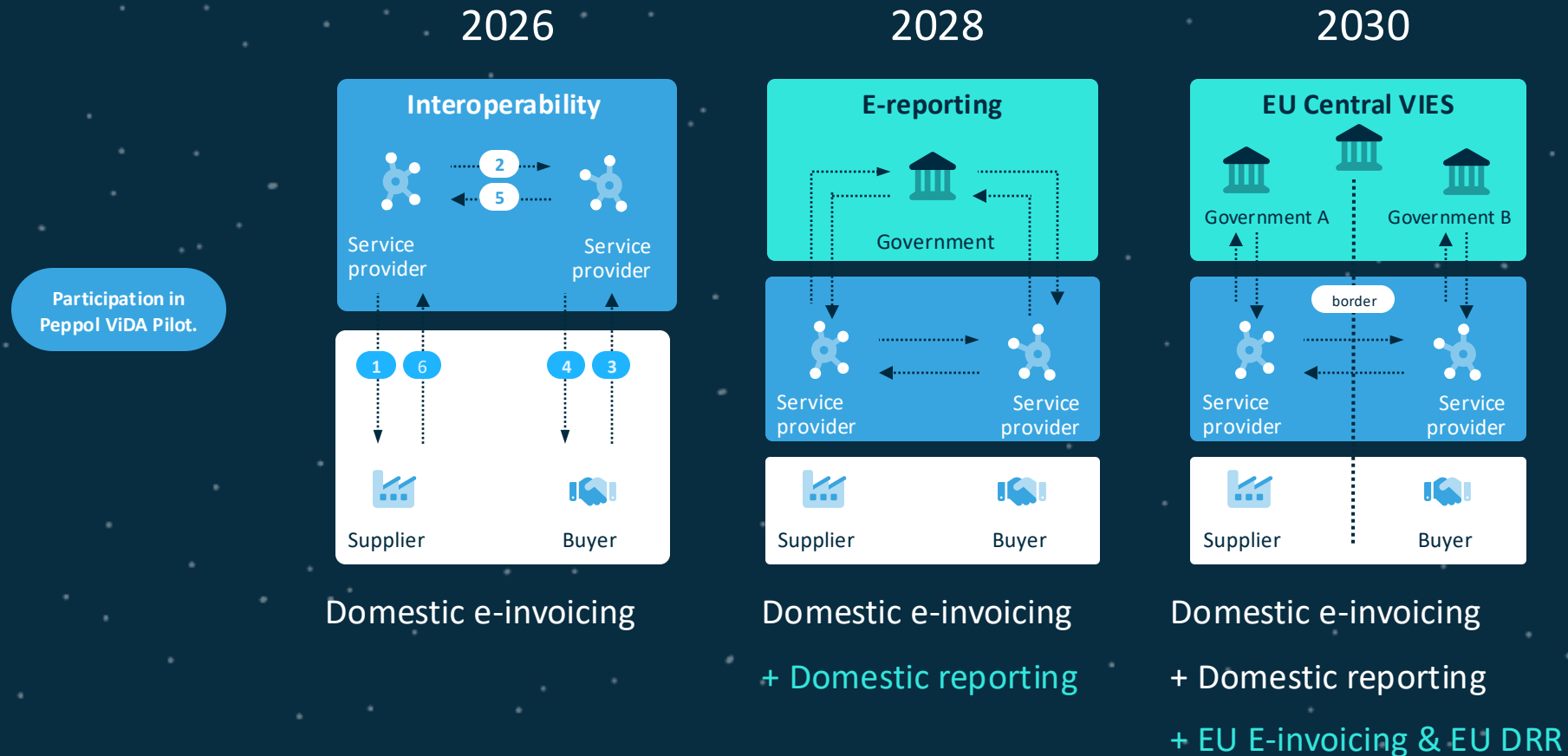
Is Belgium ready < 6 months before the mandate?

- Yes, fully
- We believe so
- No, only partially
- No, not at all
- I don't know



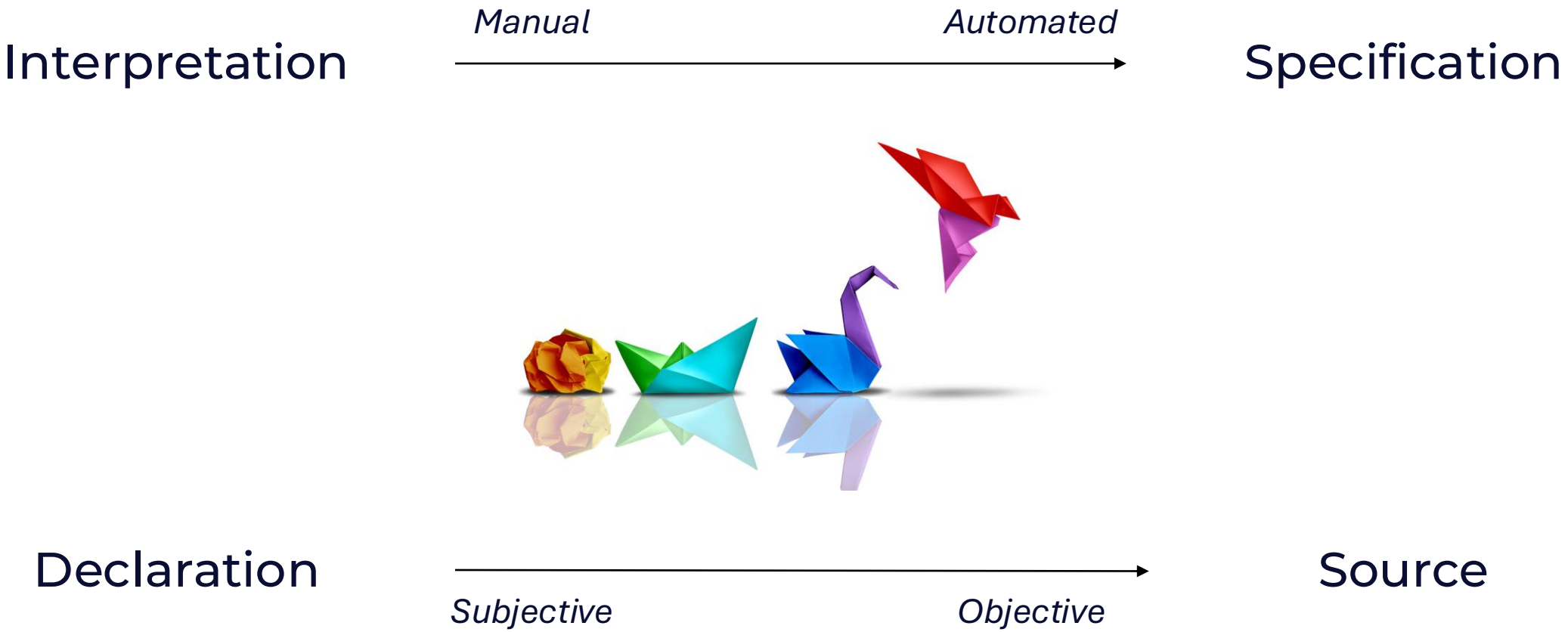
# How will the mandate in Belgium evolve?

## Staged approach



# The 'Always-On' Source Data Revolution

From Fiscal Code to Computer Code



SOVOS

- Post Audit
- CTC/e-Invoicing mandate
- In transition

2000



SOVOS

SOVOS

- Post Audit
- CTC/e-Invoicing mandate
- In transition

2015

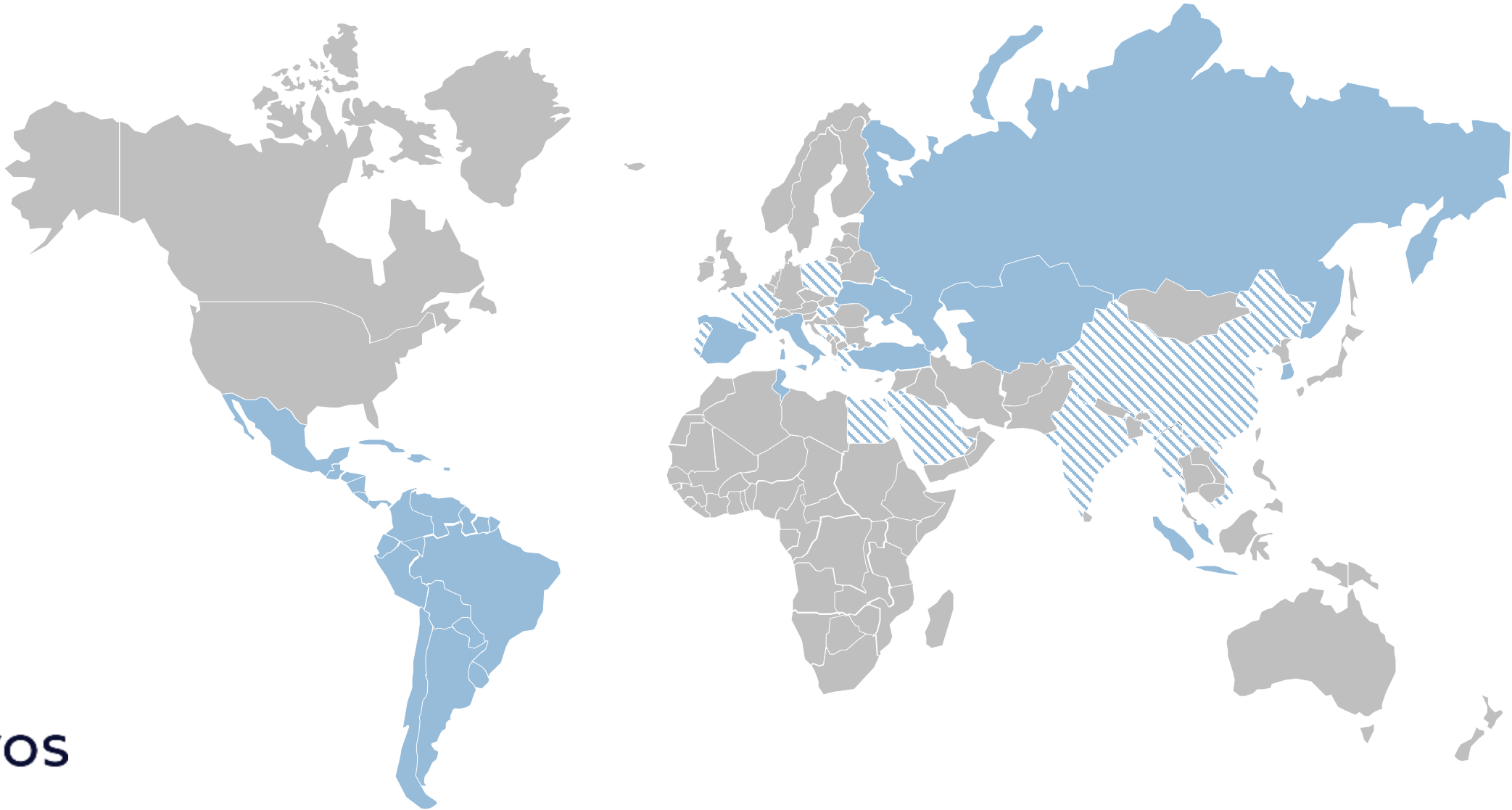


SOVOS

SOVOS

- Post Audit
- CTC/e-Invoicing mandate
- In transition

2020

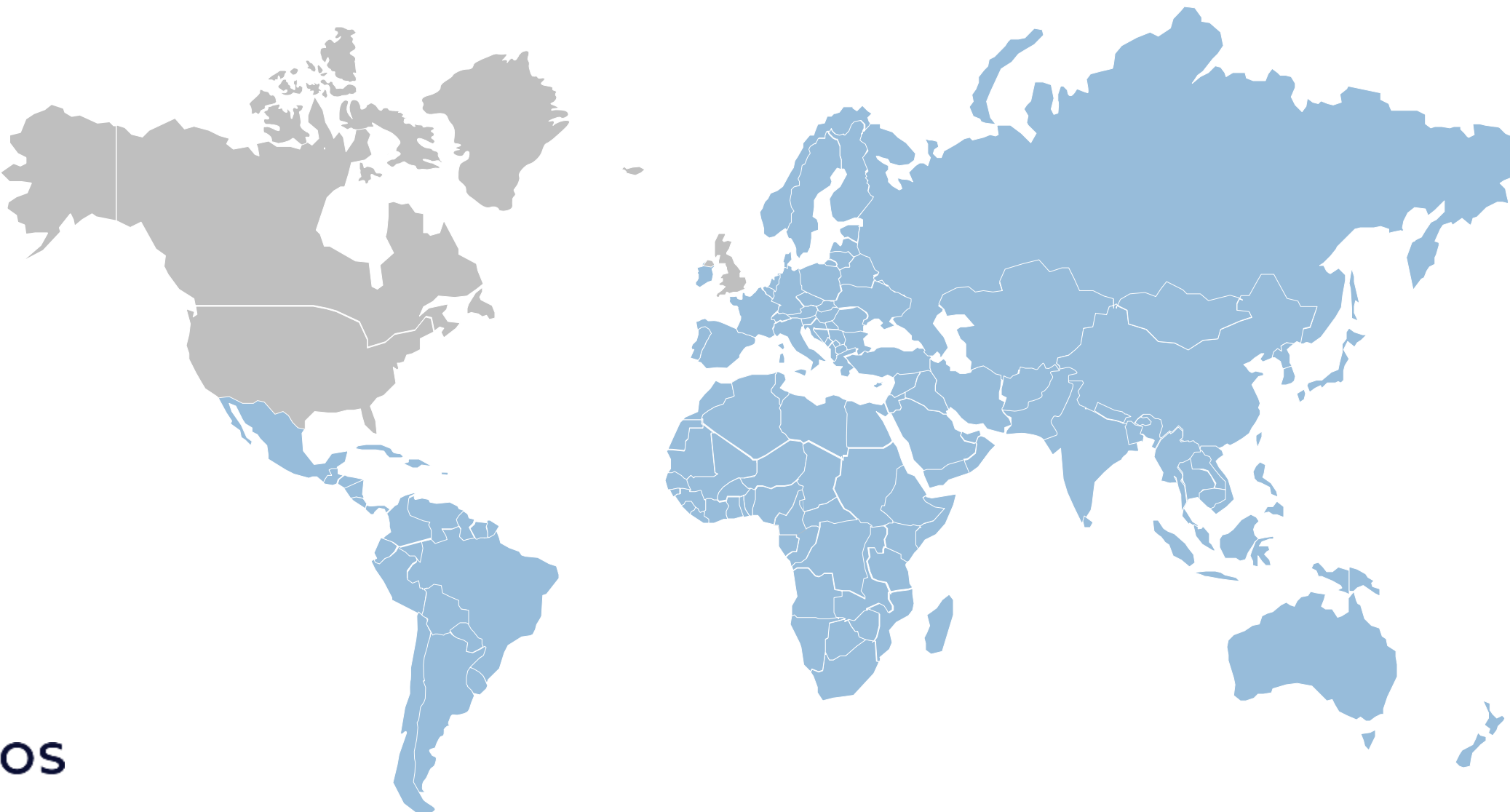


SOVOS

SOVOS

- Post Audit
- CTC/e-Invoicing mandate
- In transition

2030



SOVOS



# Immeasurable Complexity...



Multiple data formats



Bidirectional messaging



B2B, B2C, B2G



Transport documents



Payment statuses



Many models

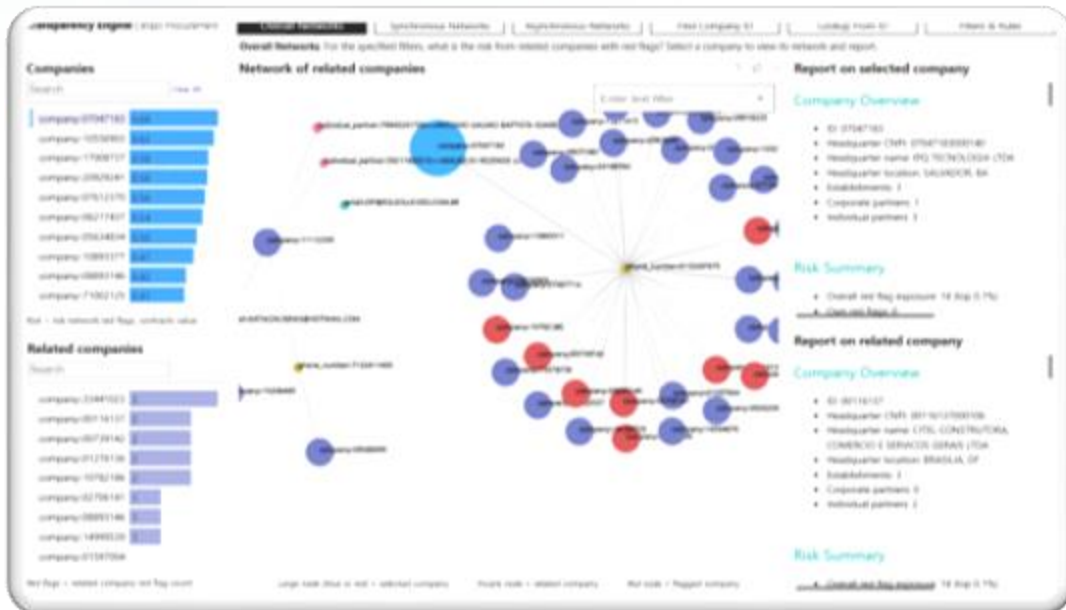


Archiving

...where change is the only constant....

	Continuous Transaction Controls	Periodic Controls	Ex Post Controls
Centralized Exchange			
Direct / Unregulated			
4 Corner Model			
5 Corner Model			
Other Exchange Models			

# ‘Big Brother’ or Guardian Angel?

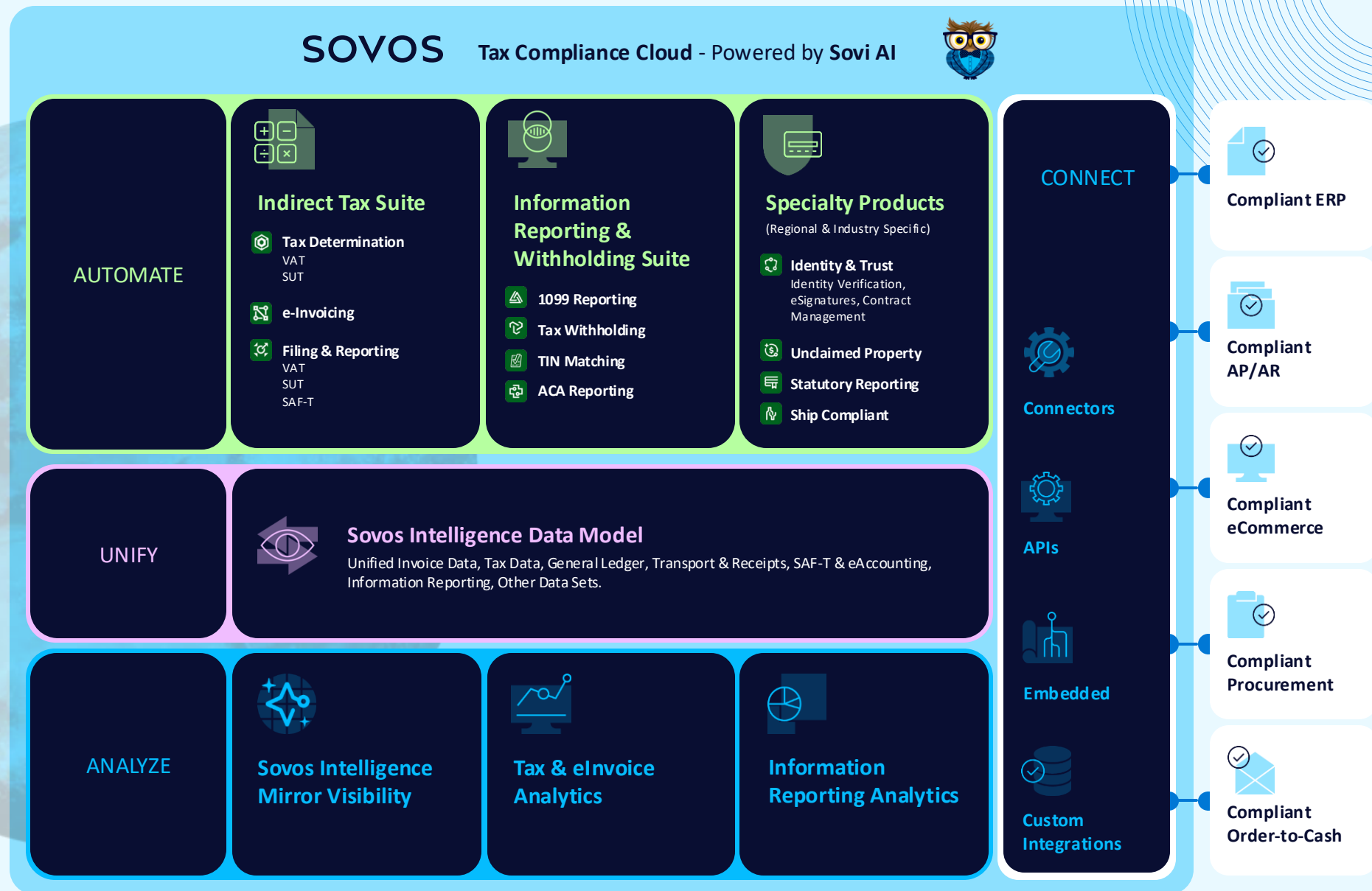


Continuous Controls

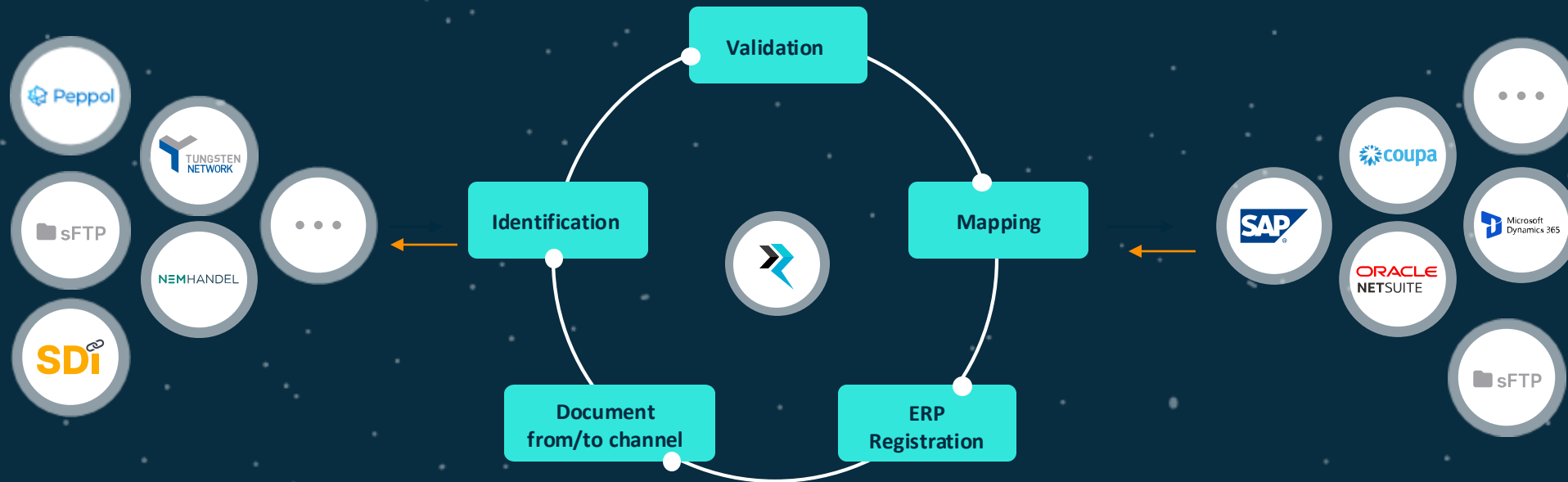


Social and Economic Policy

# Powering the Compliant Enterprise



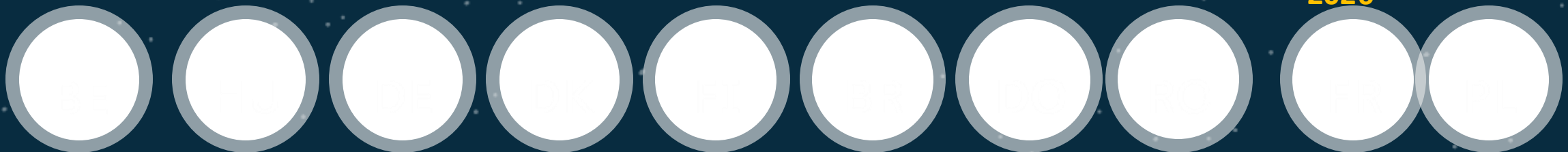
# Routty Cloud connects Suppliers and Customers to your Business



# E-Invoicing & Compliance



- ✓ Routty is attuned to the needs of customers transitioning to e-invoicing in Europe, Latin America, Asia and more, recognizing challenges such as integration, changing regulations, data security and standardization.
- ✓ Dynatos offers expertise to help CFOs navigate the evolving regulatory landscape effectively and adopt e-invoicing with Routty.
- ✓ During integration, region specific templates/formats are automatically applied to the invoices to assure local compliance and CTC reporting with the respective Tax portals.
- ✓ Routty strategically partners with **Sovos** to realise global regulatory Compliance (CTC)
- ✓ Dynatos partners with **PwC** to assure that all knowledge remains according to the latest regulatory changes or updates.



# Extensive Suite of Integrations

- ✓ Routty has an extensive suite of prebuilt connectors that enable quick integration with a broad range of ERP systems helping CFOs ensure data accuracy and process automation.
- ✓ Routty's packaged and certified ERP integrations provide CFOs with the flexibility to connect to multiple ERP systems within their organization. This capability enhances operational efficiency by allowing CFOs to consolidate invoice processing across diverse platforms.
- ✓ Routty has prebuilt integrations with the big ERPs like SAP , Oracle, Microsoft Dynamics 365, Coupa and Tungsten Network. Also, part of the Routty integration landscape are ERP/accounting systems from Datev, Exact, Odoo, Sage, Visma, AFAS, Yuki, ...
- ✓ Integration via Routty API or SFTP is another possibility.



# Why Routty?

## Multi-tenant SaaS Cloud

- Easy & fast onboarding
- Country Templates
- Accelerate adoption with Smart Channel
- Legal Archive

## Multi-channel & protocol

- Extendable connector library
- API-based integration
- Pre-built ERP connectors
- Customisable mappings

## Beyond e-Invoices

- Orders
- Delivery Notes
- Quotations
- Over any network

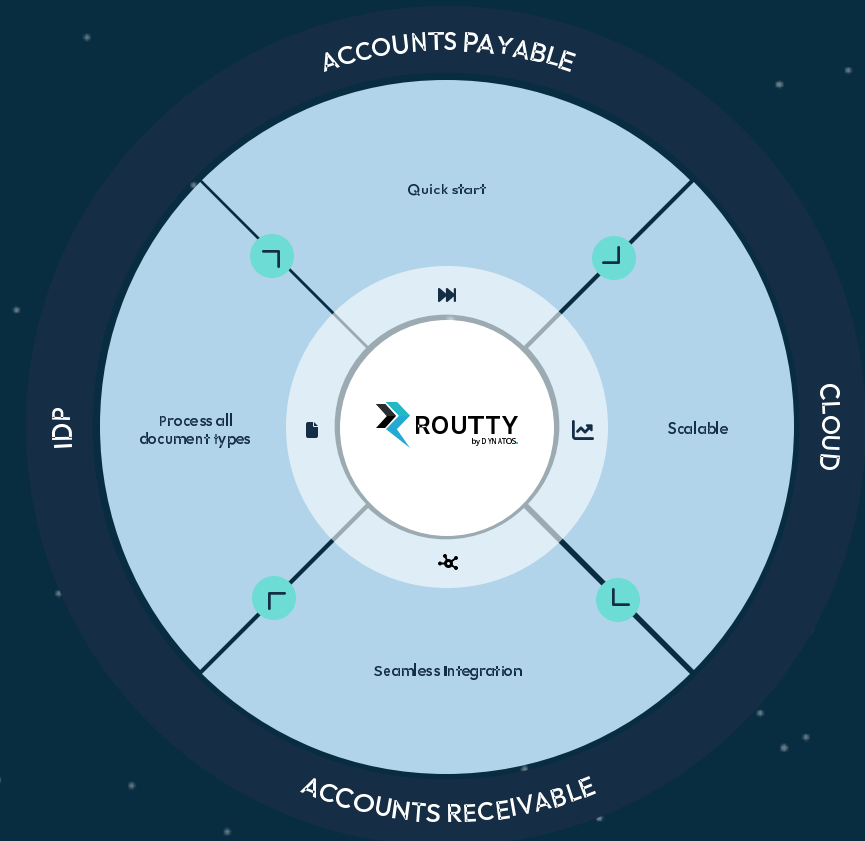
## Multi-subsidiary / multi-country

- Business partners
- Flexible routing
- High volume loads
- Country mandates Compliance



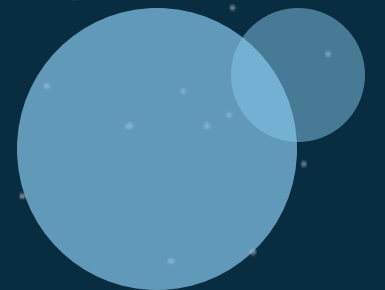
## Powered by IDP

- Document Orchestration
- AI data capture & recognition
- Workflow automation






# The look and feel!





# User View – Document details



Dashboard

Documents

Error handling


Archive

Contracts

Companies

Business partners

Import

 **Johan Stockman**  
Tenant

Documents / 4351a0d8-5674-40e6-b2c3-1c5604b89367

Document details

Info

Files

Audit logs

General info

Document ID	Received on	Status
4351a0d8-5674-40e6-b2c3-1c5604b89367	2025-03-28 15:37:43	Success
Archive status	Input format	Document type
Not archived	Sales Invoice In Bis Billing V3	SALES INVOICE
Flow	Document reference	Company number
Outbound	90000001	2511
Company	Business partner number	Business partner
DECOSPAN1	BE0439249652	Domestic BE Customer 80 (Ariba Network)
Tenant	Implementation partner	Environment
Demo	Routty	Test

# Configuration view - Formats



Dashboard



Documents



Error handling



Archive



Smart channel



Business



Configuration

Connectors

Routes

Formats

Mappings



Platform



**Johan Stockman**  
Implementation Partner

## Formats



Name ↓	Document type ↑↓	Direction ↑↓	Default mapping ↑↓
e-Transport Out Sovos Romania	E-TRANSPORT	Output	2025-05-06_WaybillToSovosRomania.xsl
Purchase Credit Note In Bis Billing V3	PURCHASE CREDIT NOTE	Input	2025-01-10_UblToUbl_Inbound.xsl
Purchase Credit Note In CFD 4.0	PURCHASE CREDIT NOTE	Input	2024-06-26_CfdToUbl.xsl
Purchase Credit Note In cXML	PURCHASE CREDIT NOTE	Input	2024-10-24_cXMLToUbl.xsl
Purchase Credit Note In Sovos Italy	PURCHASE CREDIT NOTE	Input	2024-11-25_SovosItalyToRouttyDocument.xsl
Purchase Credit Note In Sovos Romania	PURCHASE CREDIT NOTE	Input	2025-01-08_SovosRomaniaToRouttyDocument.xsl
Purchase Credit Note In XRechnung 2.0-3.0 EN16931	PURCHASE CREDIT NOTE	Input	2024-11-26_XRechnung30ToUbl.xsl
Purchase Credit Note In Zugferd 1.0	PURCHASE CREDIT NOTE	Input	2025-01-29_Zugferd10ToUbl.xsl
Purchase Credit Note In Zugferd 1.0 - deprecated	PURCHASE CREDIT NOTE	Input	2024-11-25_Zugferd10ToUbl.xsl
Purchase Credit Note In Zugferd 1.0 - deprecated	PURCHASE CREDIT NOTE	Input	2024-11-25_Zugferd10ToUbl.xsl
Purchase Credit Note Out Coupa API	PURCHASE CREDIT NOTE	Output	2024-11-28_RouttyDocumentToCoupa 2.xsl

1 - 15 of 75

« < 1 > »

Items per page: 15 ▾

# Automated Peppol Onboarding

✓ Select companies

✓ Set default document & identifier types

3 Review & confirm PEPPOL settings

✕

## Review & confirm PEPPOL settings ?

We've pre-filled your company details. Review the information and make any changes before saving your PEPPOL setup.

All countries

Inbound & outbound

All environments

Clear filters

Country	Company	Identifier types	Document types
BE	Exor NV	VAT, CBE	UBL Invoice V3, UBL cred...
BE	Quimdis GmbH	VAT, CBE	UBL Invoice V3, UBL cred...
DE	Dynatos NV	VAT, HRA	UBL Invoice V3
NL	Lunexa SARL	VAT	UBL Invoice V3
NL	Schibli Handels AG	VAT	UBL Invoice V3

Cancel

Next >

## Preview

Belgium

Exor NV

PROD

Inbound & outbound

Document types

UBL Invoice V3, UBL CreditNote V3

Identifiers

VAT 1234 BE123456789

CBE 1234 04678909489

Quimdis GmbH

PROD

Inbound

Document types

UBL Invoice V3, UBL CreditNote V3

Identifiers

VAT 1234 BE123456789

CBE No identifier

Germany

Dynatos NV

PROD

Inbound & outbound

Document types

UBL Invoice V3

Identifiers

VAT 1234 BE123456789

HRA 1234 04678909489

The Netherlands

Lunexa SARL

PROD

Outbound

Document types

UBL Invoice V3

Identifiers

VAT 1234 BE123456789

Schibli Handels AG

TEST

Outbound

Document types

UBL Invoice V3

Identifiers

VAT 1234 BE123456789



## Routty is your all-in-one solution for seamless e-invoicing and e-delivery.

Designed with your needs in mind, it's easy to onboard, effortlessly scalable, and prioritizes top-notch security, all while keeping costs in check.

